PERIOVISION®

Unique Solutions for Unique Practices

HENRY SCHEIN®

Contents

Henry Schein PerioVision® is practice management software inspired by specialists. Since 2002, PerioVision has delivered the precise tools and detailed reporting you need to provide excellent care—and increase the profitability of your practice.

PerioVision provides clinical and management tools tailored for the surgical periodontal specialty. The comprehensive patient records, customizable charting and flexible platform allow you to practice periodontics your way. Its architecture is highly scalable, suitable for single-office practitioners as well as large or corporate periodontal practices with multiple locations.

Experienced periodontists using PerioVision continuously work to improve the software by providing feedback on the PerioVision website, **www.PerioVision.com/support/uservoice**. Visit **www.PerioVision.com** to see the latest product developments.

The PerioVision Difference

PerioVision is a sophisticated yet flexible solution that powers your success. Fully customizable and template-driven, you define how PerioVision works for your surgical periodontal practice.

In addition to its scalable architecture, three key features set PerioVision apart from other software solutions:

- Integration with vital sign monitors, digital imaging and anesthesia records

- Complete implant tracking and case history

- Comprehensive referral tracking

Integrated Vital Sign Monitoring

PerioVision integrates with several vital sign monitor models and imaging equipment. You can view diagnostic images, vital signs, anesthesia records and patient history all on one screen in the patient's electronic health record (EHR).

Implant Tracking

PerioVision keeps track of every implant-related procedure done in your office. It automatically alerts you when reminders and follow-up procedures are needed, helping you improve patient care.

Referral Management

PerioVision monitors your referrals so you can nurture profitable relationships. It tracks each referring doctor by procedure, revenue, location and other statistics you choose. It notifies you when referrals from a specific doctor (or group of doctors) are down, and helps you rank the value of referrals using your chosen criteria.
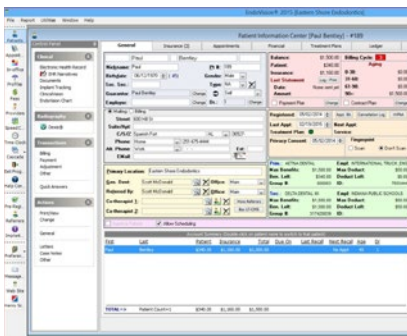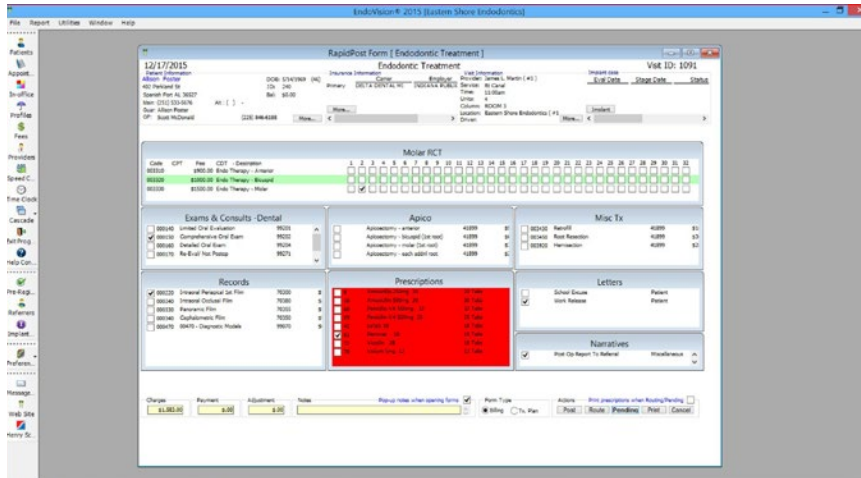
Less Paper, More Productivity

PerioVision integrates the medical and dental records for each patient in your practice management system. This gives you one-screen access to a patient's entire visit. From check-in to check-out, you and your staff can instantly access all the information you need about a patient, including medical and dental codes, insurance, referrer's notes, history and more—without touching a paper chart or folder.

Office Efficiency and Accuracy

PerioVision replaces paper charts with electronic records in the SOAP (subjective, objective, assessment and plan) format. It improves everyday efficiency because digital records are easier to organize and update than paper records. You can search by patient name, referrer's name, procedure type and other keywords to help you find information quickly. Digital records also improve the accuracy of your record-keeping. Paper charts are prone to filing errors, illegible handwriting and misinterpretation.

Patient Information Center

RapidPost Form

Interoffice Communication

RapidPost Forms replace paper route slips, charts and filing cabinets with one-screen access to a patient's entire visit. You can customize the electronic forms to put the information you need where you need it on the screen.

Faster Patient Check-Out

RapidPost Forms simplify patient processing and make it easy to input procedures, prescriptions, diagnosis codes and more with simple clicks. Any information conveyed from the doctor can be entered in the notes, then automatically routed from the back office to the front desk, streamlining communication and patient check-out. The doctor simply clicks on the completed procedure, and the appropriate codes (medical and dental) are posted to the patient's record and the ledger.
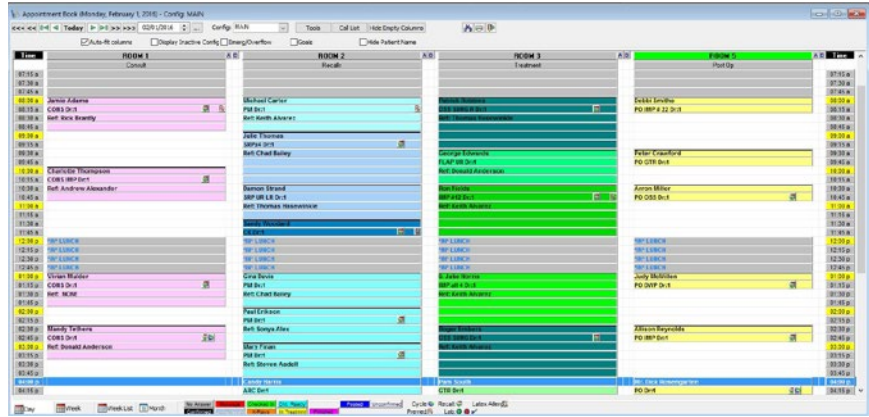
Adjustment credits or debits, payments, prescriptions, letters and treatment reports can all be posted in RapidPost Forms. This instantly gives the front desk staff members all the information they need to create a bill and submit insurance claims, preventing errors and speeding up the collections process in your practice.

Streamlined Patient Flow

PerioVision increases productivity by streamlining the flow of patients through your office. The In-Office Status Screen tracks a patient's entire visit from check-in to posting. With a quick glance you can see how many minutes patients spend in each area of your office. You can filter the In-Office Status Screen by all locations or one location to see where a patient is. You can also run a report to see if there are bottlenecks in your office.

In-Office Status Screen

Appointment Scheduler

Insurance Answers

One of the most popular front office features in PerioVision is the Quick Answers window. From the patient record, your staff can instantly get answers to a patient's most common questions about insurance filing and payment, remaining available benefits, insurance approval of treatment, and account balances.
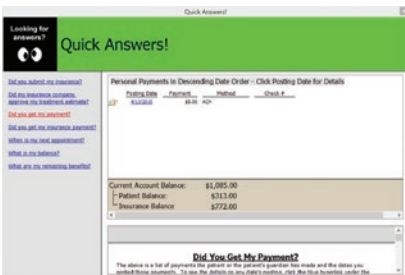
Real-Time Appointment Book

The Appointment Scheduler in PerioVision supports the smallest to the largest periodontic practices, including multiple locations. It lets you create additional columns and open unlimited views, so you can see the appointment book by doctor, by operatory, by location and more.

You can customize your Appointment Scheduler to show you what you need, no matter what office you're working in. Because PerioVision stores appointment information in a central database, you can see any changes for any location in real time; you don't have to wait until the end of the day to sync up with all of your offices.

More than a calendar, the Appointment Scheduler in PerioVision lets you color-code appointments, track goals by column, and track in-office patients. With color coding you can tell at a glance if your day is meeting your production and financial goals. You can also set automatic voice, email or text alerts for important changes in the schedule. And, you choose the time units that fit your scheduling needs: five, 15 or 30 minutes.

PerioVision makes it easy to search for open appointment times. You can use the search engine to find appointments by doctor, type of appointment, date range, time, location, days of the week and more. The Appointment Scheduler
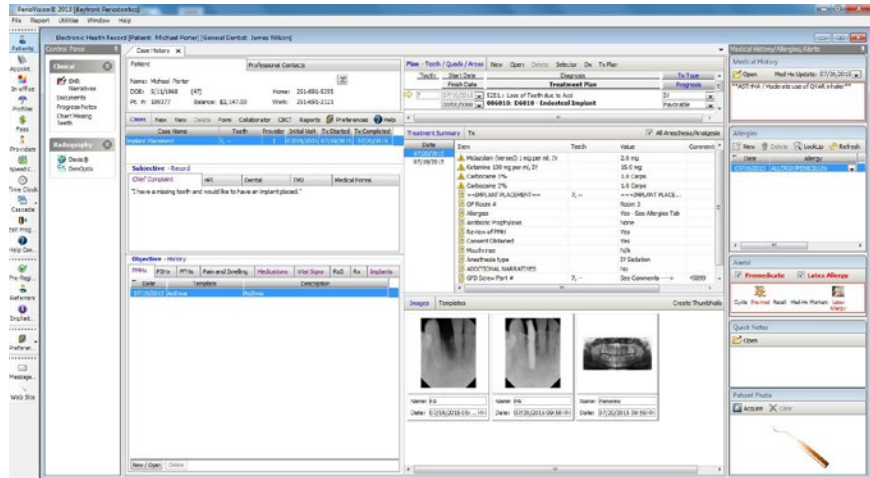

Quick Answers window

allows for multiple-family-member scheduling for up to six appointments. It also supports automated appointment reminder-and-confirmation services such as Smile Reminders®, Demand Force® and TeleVox HouseCalls®.

Treatment Planning Tools

PerioVision drives case acceptance with treatment planning tools. You can create comprehensive treatment plans and create both surgical and nonsurgical treatment notes. Post your plans and notes directly to the patient file to be viewed at any time and presented to the patient. You can also generate letters to the referring doctor, pathologist, dental labs and the patient with a few clicks.

In addition, accurate estimates of patient insurance reimbursement help you provide a full picture of treatment to your patients. Treatment plans can be linked to one or multiple procedures, then linked to appointments and tracked through completion by RapidPost Forms. This automatically links to the patient's ledger and the patient's insurance, so you can create the insurance claim from the ledger.

Electronic Health Record

Clinical Excellence

PerioVision provides state-of-the-art clinical tools specifically for surgical periodontists. It supports key integrated products that help you provide the best care, including:

- Web-based medical history forms
- Intraoral cameras
- Microscope cameras
- Vital signs monitors
- Mobile devices

PerioVision also supports many optional software integrations to keep you on the forefront of periodontics. It includes bridges to all major digital radiography systems, allowing you to use the tools you prefer.

Embedded EHR/EDR

In PerioVision, all patient information is at your fingertips—demographic, medical/dental, vitals, financial and more. You can quickly retrieve allergy or medical alerts, clinical notes and patient photos. Creating treatment notes and referral letters is fast with user-defined templates and the updated medical dictionary in the PerioVision word processor. You can store your entire patient communications directly in the patient file for future reference.

ClinicalVision Charting

ClinicalVision is an add-on charting module in PerioVision. Its advanced restorative and periodontal charting tools let you create or modify treatment plans and ledgers simultaneously at the point of care—no additional data entry required. Using photo-realistic images you can chart existing conditions and recommended treatments with easy-to-use tools. For example, you can toggle between tooth and gingival views, or zoom in for more precision.

ClinicalVision is fully voice-enabled for hands-free charting. As a periodontal exam is entered for each tooth, values are recorded automatically in the chart. It also allows free-form annotations on the patient's chart.

Data-driven periodontic charting features include pocket depths, probing depths, free-gingival margin, mucogingival junction, furcation grades, suppuration points, and notes for bone loss, bleeding and mobility. You can easily compare any two periodontal exams. Restorative charting options include restorative, endodontic and prosthetic treatments. You can view historical charts by exam date for existing, completed and planned treatments.

Medical/Dental Cross-Coding

PerioVision lets you choose from a list of medical (CPT) and dental (CDT) codes, or add or delete codes (such as ICD-10) based on your specific needs. New tab layouts in EHR—HPI , TMJ, PMHX, PSHX, ROS and EHR Clinical Notes—improve paperless record-keeping. And doctor sign-off passwords replace time-consuming doctor digital signatures in the treatment notes.

Vital Signs Monitor Integration

PerioVision integrates with several vital sign monitor models. As a result, you can have an instant record of your patients' vitals—including CO_2 readings—and procedures streamed directly into your EHRs. You can also merge vital signs data seamlessly into treatment notes, letters and case notes for a more complete patient record. PerioVision helps you improve collaboration with referring doctors by providing a central repository for procedure history, vital signs, processes and case notes. Diagnostic images, vital signs, anesthesia records and patient history are all available on one screen.

Electronic Prescription Fulfillment

PerioVision ePrescribe, a fully integrated add-on module powered by Allscripts®, helps prevent errors and improve patient care with electronic prescription fulfillment. From any web browser you can send electronic prescriptions directly to retail and mail-order pharmacies, even when you're away from the office.

PerioVision ePrescribe lets you instantly verify patient eligibility, medication history, drug and allergy interactions, and patient-specific formularies with just a few clicks. Working directly with the pharmacy provides a seamless experience for patients and reduces the likelihood of paperwork errors.

PerioVision ePrescribe helps keep your patient privacy protected. It updates and maintains all prescription information automatically in each patient's PerioVision EHR. In addition, ePrescribe is DEA-EPCS certified, allowing you to electronically prescribe controlled substances (EPCS) and expediting the process. Visit **www.PerioVision.com/eRx** to learn more.

Data Security and Fraud Prevention

PerioVision helps you prevent costly errors and fraud with tiered data security measures, audit trails and detailed reporting. PerioVision product engineers are committed to updating the software to assist your efforts to comply with new requirements developed by legislation and state or federal regulations.

In addition to the security features in PerioVision, your practice should have a comprehensive security plan to protect your data. Consult with computer and security-policy experts, such as Henry Schein TechCentral, to create and implement a plan. Find out more about protecting your practice and scheduling a security risk assessment at **www.HSTechCentral.com/solutions/protected-practice.aspx**.

Patient Privacy

With PerioVision, you know who is using your system at all times. Day sheets accurately show time, date, person, workstation and login code. For greater data privacy, you can customize your security settings and add integrated security modules.

All data transfers in PerioVision use electronic data interchange (EDI), the data sharing standard for healthcare providers and third-party payors, such as health insurers. In addition, PerioVision automatically locks down certain parts of the software every night at midnight to help prevent alteration or tampering with medical records.

To further protect patient privacy, PerioVision includes the option to hide patient names on your schedule. This allows you to display your schedule on monitors or post it your office without revealing patient names. The Digital Signature add-on module lets you capture patient signatures on consent forms, treatments plans, medical history forms, and payment plans—all gathered at chair side and stored directly in PerioVision. This module allows doctors to approve documents quickly.

Fraud Prevention

Complete and real-time reporting options in PerioVision help you detect misleading, incorrect or unapproved transactions. The Daily Audit Trail report is the easiest way to prevent fraud in your practice. All changes to your ledger—additions, deletions, duplicates, and so on—are documented.

Certified fraud examiners advised the development of the auditing and financial reporting tools in PerioVision. Its fraud-prevention features include:
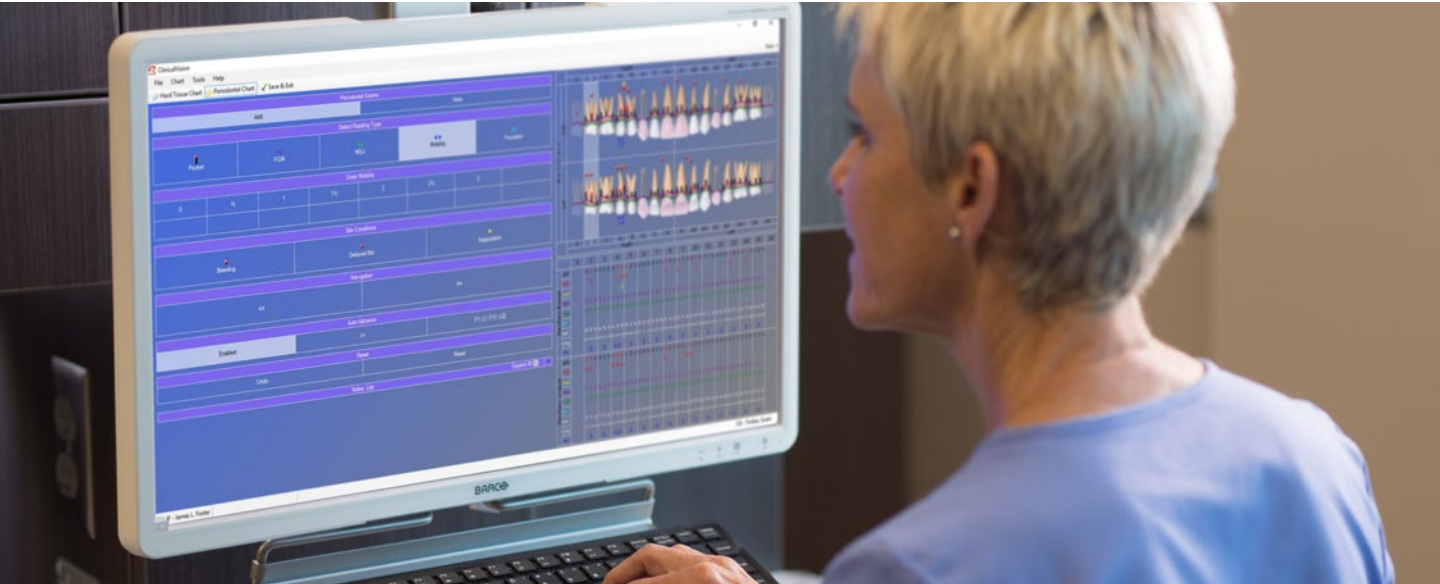
- A rolling financial history showing trends and performance metrics in real time
- 24x7 transaction monitoring
- Sequenced audit trails
- Settings to control information exchange and security monitoring levels
- Customizable permission levels to control each user's access to data

"Every year, doctors across the country experience fraud in their practices, whether small trickle-down errors that cost revenue over time, or large and financially devastating embezzlement. I've personally helped design the security features in PerioVision to help provide you with the tools necessary to be more financially secure."

~Donald P. Lewis, DDS CFE
Practicing Oral Surgeon and
Certified Fraud Examiner

Practice Growth and Profitability

In addition to the office and clinical tools you expect in a practice management system, PerioVision includes business tools to drive your practice growth and profitability.

Referral Management

Referral management determines your future patients and future income as a practice. The communication and reporting tools in PerioVision help you cultivate the relationships that enable you to manage your referrals more profitably.

These tools include:

- **Referral Tracking and Ranking.** PerioVision tracks your referral production and ranks your referral sources so you can see who is sending you the most business. You can also generate reports and correspondence to keep your referral base steady.

- **Communication Tools.** PerioVision provides email and letter templates as well as reports and treatment notes so you can easily email or mail your referrers. The integrated word processor lets you customize letter, label and envelope design.

- **Patient Consult Tracking.** PerioVision helps you follow up on leads by tracking your consultations. You can run a report on patients consulted but not yet seen for treatment.

Real-Time Reporting

PerioVision allows you to generate real-time reports on each provider in your practice. Getting the facts quickly and succinctly—finding the information you need when you need it—helps you improve operations and make your practice more profitable.

Tracking your doctors' movements in and out of your operatories with PerioVision reports helps you learn what a "perfect day" is for your practice. Then you can schedule appointments based on your production and financial goals, in addition to patient care needs.
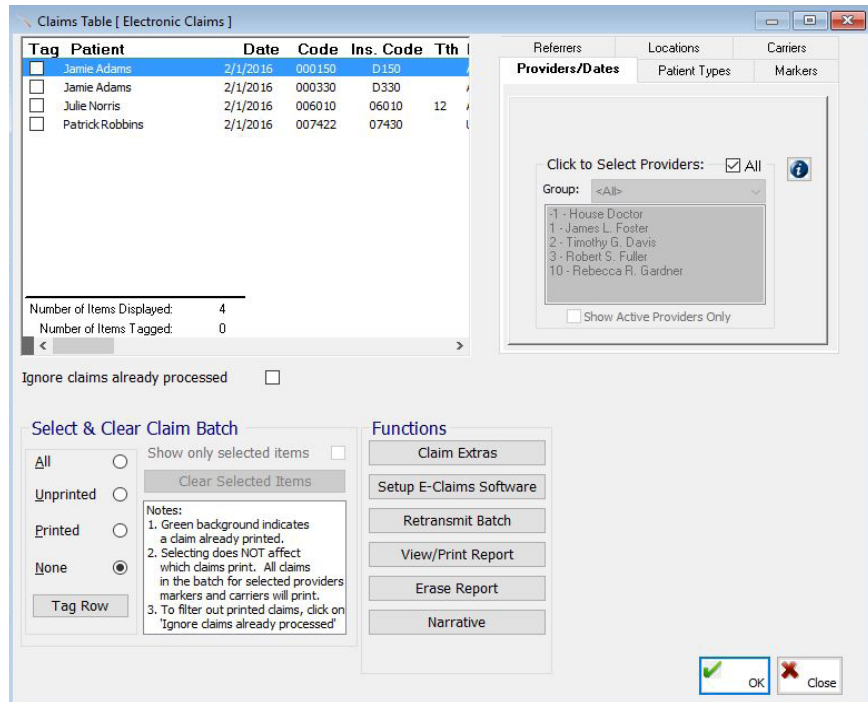
Complete production reporting also helps you identify production trends. With PerioVision you can summarize daily and monthly activity by provider or location, view detailed production, collections and adjustments reports, and more. Once you're aware of the trends, you can target your communications and marketing efforts more effectively—to all prospects, patients or referrers.

PerioVision reports can also help you prevent errors and improve follow-up care. For example, you can run reports on missed or canceled appointments that haven't been rebooked. This keeps you current on all patients who need follow-up care.

Revenue Management

PerioVision makes managing practice revenue easier and more accurate. Automated billing, insurance and collections tools include:

- **Interactive AR Aging and Collection Reports.** PerioVision provides visibility into key areas of your practice with Accounts Receivable Summaries and Aging and Collections reports. You can track your receivables to the penny for every single patient and prioritize collection activities by the lateness or age of the claim.

- **Insurance Benefit Tracking.** PerioVision helps you verify insurance eligibility and track outstanding claims. Predictive insurance aging tracks the utilization rate of various plans so you know when to expect payment and avoid chasing down claims too soon.

- **Quick Call List.** PerioVision lets you keep a list of patients willing to come in on short notice if someone cancels an appointment. This helps keep your appointment book full and bringing in revenue to your practice. It also improves patient satisfaction to accommodate those who want to be seen as soon as possible.

eClaims Table dialog box

Complementary Solutions

Henry Schein and its healthcare technology partners offer complementary solutions to extend the functionality of PerioVision in your practice. You can choose to integrate software, web applications and other products developed specifically for periodontists.

For the most recent list of complementary partner technologies and add-ons, visit **www.PerioVision.com/products/addons**.

eClaims

Using Henry Schein eClaims increases productivity and profitability by simplifying the insurance claim process. You can create a claim, validate it and send it electronically right from PerioVision. This reduces rejected claims, allowing you to get paid faster. Current ADA, UB-04 and CMS-1500 claim forms are included.

eBackUp

Henry Schein eBackup helps to protect the safety of your most valuable asset—patient data. eBackUp is reliable and completely automated. With eBackUp, patient data is never more than a few keystrokes away and can be restored at any time, to any computer with an internet connection.

Digital Cone Beam 3D Imaging

Fully integrated i-CAT cone beam 3D imaging produces three-dimensional views, giving you more complete information about the patient's mouth and jaw. This highly detailed imaging leads to more precise treatment planning and predictable outcomes for surgical implant procedures.

PBHS Website Integrations

PBHS TruForm™ online registration forms can be automatically downloaded and linked to your patients in PerioVision, eliminating redundant data entry and making your registration process more efficient.

PBHS Collaborator™ gives your referring doctors a set of collaborative tools that facilitate online patient referrals and coordination of care. Accessed directly from PerioVision EHR, Collaborator lets you communicate directly with your referrers and give them easy access to your mutual patients' treatment updates and images.

PBHS iConsult™ facilitates treatment planning and increases case acceptance by helping your team answer patients' questions while demonstrating successful surgical results. Select your presentation to visually illustrate treatment outcome and export it to your PerioVision practice management software.

TransFirst Payment Processing

TransFirst® integrated payment processing allows you to quickly and efficiently process payments in PerioVision. It supports credit cards, debit cards, checks and ACH (electronic bank account) payment methods. TransFirst automatically charges patients when a balance is due, saving you time and expediting your collections process. Because it's integrated with PerioVision, no additional equipment or phone lines are needed.

CareCredit Treatment Finance Options

CareCredit® lets you offer treatment financing options right from PerioVision. You can send information directly to CareCredit and usually receive a response back in less than one minute.

Dedicated Support and Training

PerioVision combines cutting-edge software development with the world-class support of Henry Schein, Inc., the world's largest provider of healthcare products and services to office-based dental, animal health and medical practitioners. You get immediate access to technical support and regular training events to keep your periodontic practice up-to-date.

Technical Support

PerioVision is supported by skilled technicians and a dedicated group of professionals who take service seriously. They can help you convert data from your current software system to the PerioVision database, so you're up and running without concern.

Training

To maximize your investment in PerioVision, you can take advantage of in-office, on-site training or off-site training events. Talk to your sales representative about the training options that are best for your practice.

- **Expert Series Free Webinars.** Benefit from free, one-hour training sessions from the comfort of your office or personal computer.

- **Expert Series Training Seminars.** These two-day courses are held in various Henry Schein locations around the country. They include advanced topics for your staff, basics for new employees, and the latest new features and capabilities. Visit **www.PerioVision.com/training** for dates and registration information.

- **Online Training.** Get customized one-on-one training via web-sharing tools and a phone call. You can request specific training topics for your practice, as well as help with inefficiencies or challenges your practice is having with the software.

- **In-Office, On-site Training.** Train your entire team at one time in your own office. A certified PerioVision trainer conducts customized training based on the topics you choose and the time limits you set.

PerioVision increases the profitability of your surgical periodontal practice with integrated vital signs monitoring, implant tracking and referral management.

Request your live demo of PerioVision today:

www.PerioVision.com